

Message Text

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FM SECSTATE WASHDC

TO AMCONSUL DHAHRAN PRIORITY

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UNCLAS STATE 090287

E.O. 11652: NA

TAGS: BEXP, SA

SUBJECT: INDIANA STATE IOGA TRADE MISSION FOLLOW UP

REF: DHAHRAN 0397

AS REQUESTED BY COMMERCIAL OFFICER H.R. LUCUIS, MEL SHERAR
OF INDIANAPOLIS DISTRICT OFFICE HAS FOLLOWING TO REPORT:

1. WITH REGARD TO SUPPLIER OF GAS RANGES, FRED HAILE,
MANAGER, MAGIC CHEF, 28812 PHILLIP ST., ELKHART, IND.
46514; PHONE (219) 264-9578 INTERESTED IN EXPORTING
DOMESTIC GAS RANGES. HE PREVIOUSLY PARTICIPATED IN IOGA
MISSION TO SOUTH AMERICA. OTHER INDIANA COMPANY DISCUSSED
WHILE IN DHAHRAN DOES NOT MANUFACTURE GAS RANGES, ONLY
HIGH QUALITY ELECTRIC RANGES.

2. COMPANY INTERESTED IN COMMUNICATING WITH SAUDI FIRM
ABOUT POULTY SYSTEMS AS FOLLOWS: JOHN HOLTON, PRESIDENT,
AGRO-TECH SYSTEMS, INC. BOX 20103, 6214 CARROLLTON AVE.,
INDIANAPOLIS, INDIANA 46220, PHONE (317) 255-8404.

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3. MAIN LINE EMBOSsing CO., 9640 TELESTAR ST., EL

MONTE, CALIF. 91731 PRINTS BUSINESS CARDS WITH U.S.
GOVERNMENT LOGOS FOR 6.15 DOLLARS PER THOUSAND. FIRM DOES

NOT SHIP OVERSEAS BUT SHOULD NOT OBJECT TO APO NEW YORK
ADDRESS. YOU CAN HANDLE DIRECT OR THROUGH INDIANAPOLIS
DISTRICT OFFICE. HOWEVER, NEED SAMPLE BUSINESS
CARD TO ASSIST.

4. RE YOUR LETTER OF MARCH 23 CONCERNING VPM HOUSING
PROJECT, INFO GIVEN TO SEVERAL FIRMS INCLUDING THOSE
YOU MENTIONED IN LETTER. ALSO, ALEX CHRISTOFIDES,
EXECUTIVE VICE PRESIDENT, UNITED HOUSING INTERNATIONAL,
ELKHART, INDIANA WILL BE IN DHAHRAN IN ABOUT TWO WEEKS
TO DISCUSS PROJECT. HE CURRENTLY HAS 3 CONTACTS FOR
HOUSING IN SAUDI ARABIA. KISSINGER

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